

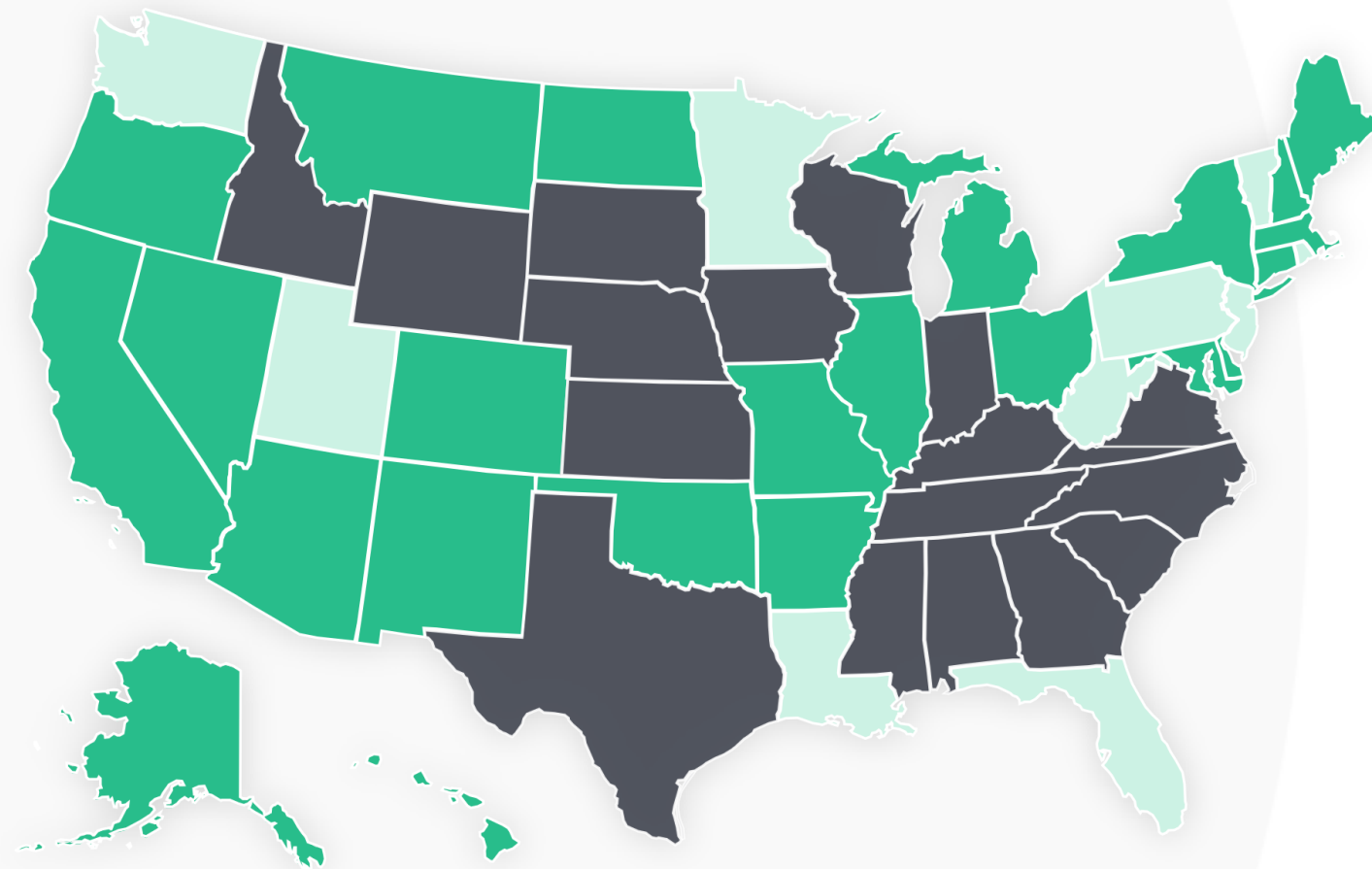


THSuite Cultivation ERP: SunMed and Culta Partnership Proposal

Who We Are....

THSuite

Cannabis software company licensed to operate in [22] states



- ☒ Validated/Licensed/Integrated
- ☐ Not Validated/Licensed/Integrated
- ☐ Illegal

Leader in cannabis state compliance



- Validated to operate in all states using Metrc
- 1st Metrc Validated Integrator in Maryland

- THSuite is the only POS solution to be fully integrated with multiple PMP systems for compliance submissions in states such as Ohio and Connecticut
- Fully automated generation and submission of ASAP compliant dispensation records in real time

- Integrated with the BioTrack state traceability API for real time inventory sync and transaction reporting

THSuite

ERP experts with proven track record across industries

- *Vimbly Group*, our parent company, is a founding partner of 2nd Address, a real estate brokerage ERP which completed a \$10M round of funding in 2019
- Full scale ERP powering Vimbly.com to manage vendor accounts, activity inventory and coordination across platforms such as Yelp and Google
- Chris Yeung, Vimbly Group CTO, was previously VP Portfolio Analytics at BlackRock and spent 6 years building portfolio management systems and predictive financial models

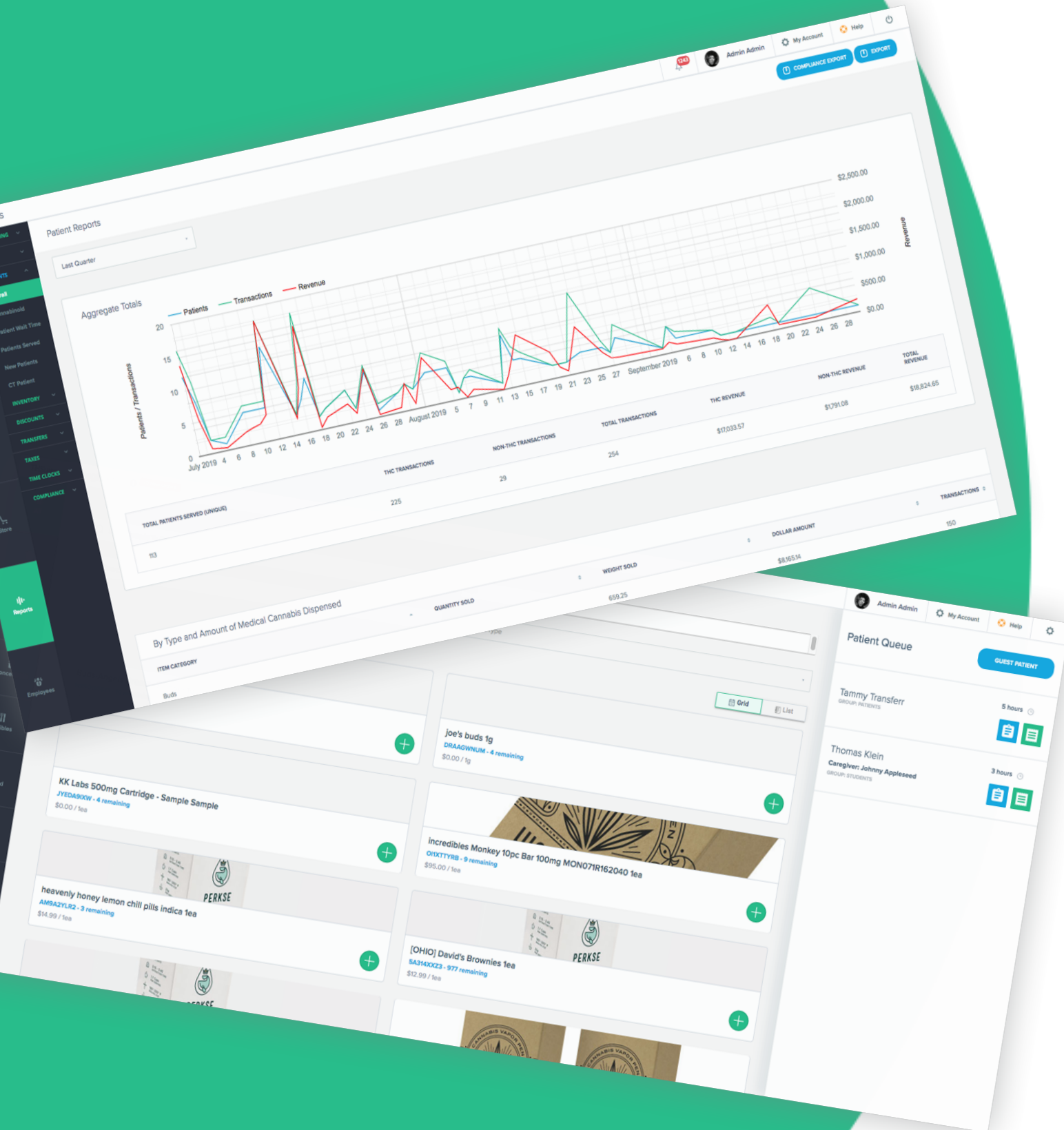


What We've Done...

THSuite

Dispensary Point of Sale & Inventory Management System

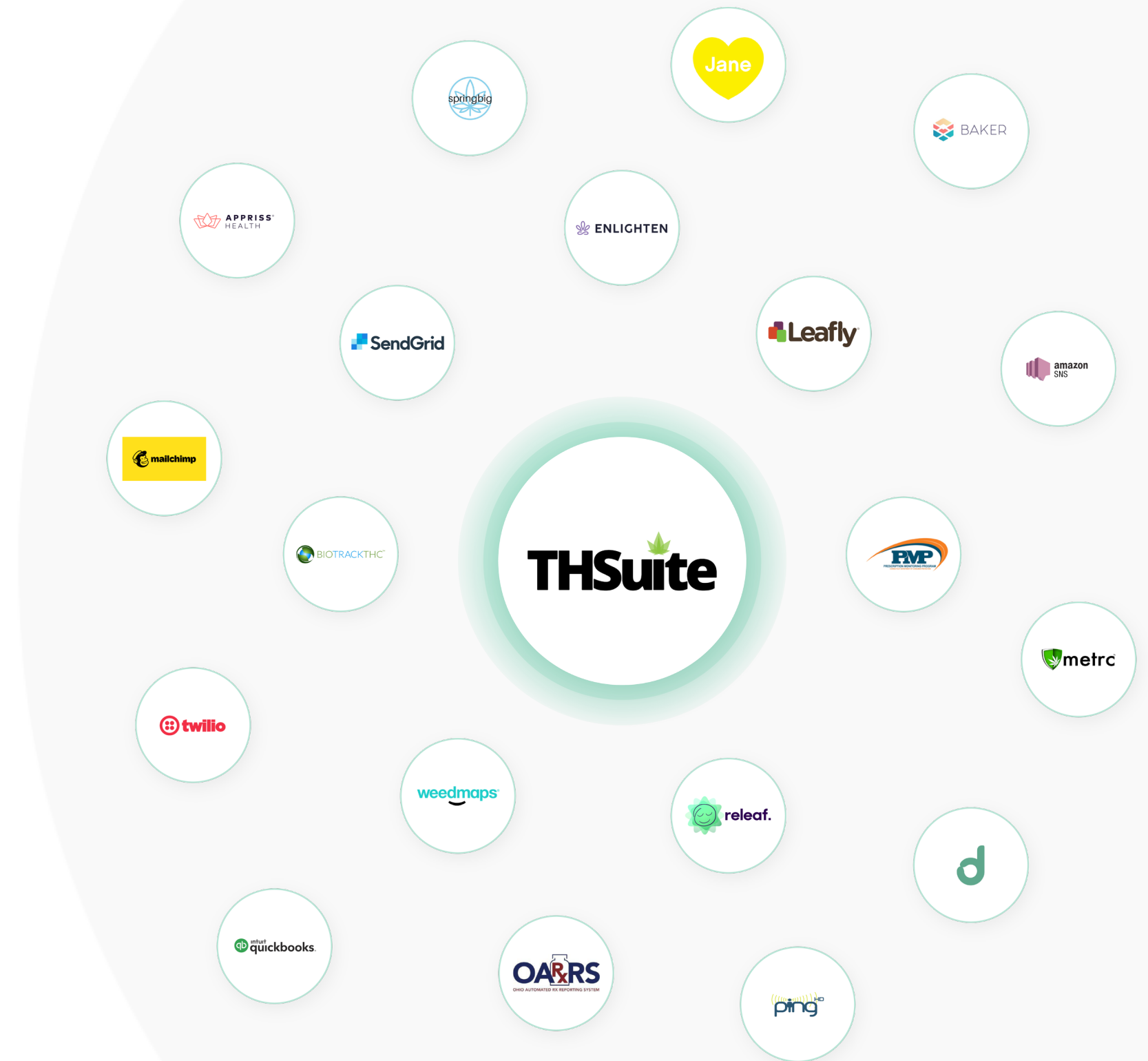
- Automatic synchronization of inventory and reporting of sales to regulatory systems, such as Metrc
- Deeply customizable solution designed to tightly fit individual dispensary operations while being able to support a wide variety of workflows and traceability systems in various states
- Range of supporting modules and integrations for dispensaries to manage marketing campaigns, online ordering, product menus and customer loyalty programs



THSuite

3rd Party & Custom Integrations

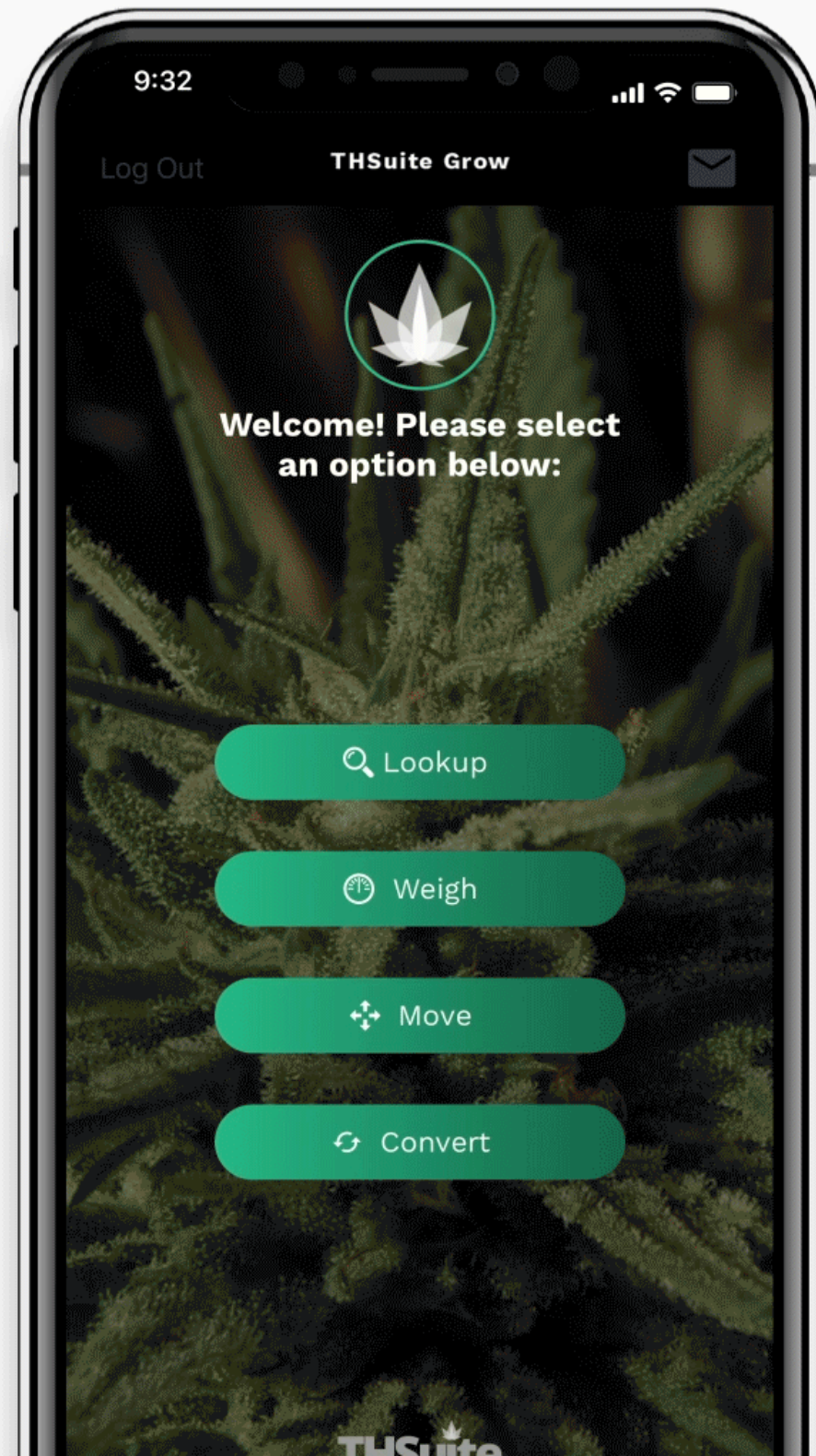
- Full control over internal and external APIs allow THSuite to freely integrate with 3rd party services such as digital signage, online menus and payment systems
- THSuite supports integrations with accounting software such as Quickbooks Online that are tailored to individual accounting structures
- Custom integrations to proprietary systems are enabled by THSuite's modular design and individualized connector system



THSuite

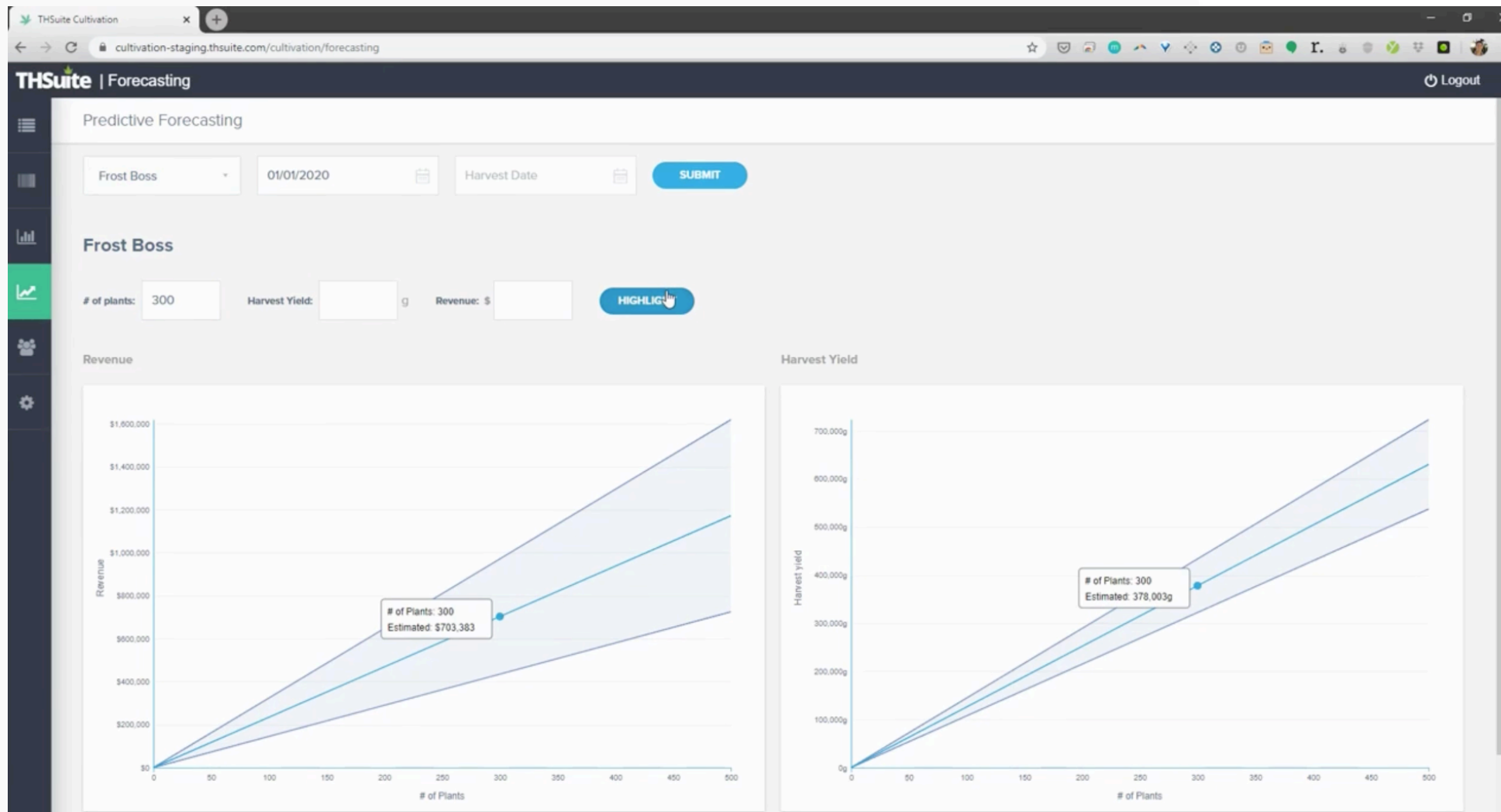
Cultivation ERP

- Inventory Management module provides the ability to track and manage harvested plant inventory and communicates modifications and updates directly to state traceability systems
- Companion mobile application allows for inventory managers and staff to lookup, audit and process inventory anywhere in the cultivation facility and gives managers oversight of those actions
- Inventory managers using THSuite Cultivation report a time savings of 10 man hours per day and the introduction of the mobile app *“empowers staff to accomplish more”* and allows supervisors to *“get more out of the time they spend”* on operations



Where We're Going...

Yield Forecasting and Management



- Yield forecasting tools that are directly integrated with real time inventory and harvest data unlock the ability to forecast key metrics such as overall yield, projected revenue and individual product category yields
- Historical analysis of past harvest yields based on time of planting, and strain specific growth periods provide the ability to better predict the state of cultivation operations into the future
- Deeper understanding of these forecasted values allows for an improved understanding of necessary staffing levels and more confident material requirements planning

Sales Module



A fully fledged CRM Component

Gives sales and marketing teams the information they need to drive top line revenue with targeted understanding of customer purchasing decisions



Order management functionality

Connected to real time inventory ensures that accurate inventory is maintained as sales teams take orders, inventory managers prepare them and customers view online menu options



The delivery planner tool

Will have the ability to optimize delivery routes to reduce time spent on the road delivering orders and group orders based on proximity and timing of delivery

Advanced Reporting

- Reporting will be implemented across all the individual modules of the platform in order to tie together disparate parts of the operation to uncover trends and insights throughout
- Individual reports will have the ability to drill down into specific product categories, harvests and sales behavior to provide granular understanding of the business
- Key decision makers will be able to quickly discover and understand the overall health of the entire operation



Financials...

Cultivation ERP decreases operating expenses while providing uncapped upside

Annual Recurring Revenue at 15% Revenue Share					
	# Licenses →				
Monthly Subscription Cost	3	5	10	15	20
\$ 5,000	\$ 27,000	\$ 45,000	\$ 90,000	\$ 135,000	\$ 180,000
\$ 7,000	\$ 40,500	\$ 67,500	\$ 135,000	\$ 202,500	\$ 270,000
\$ 10,000	\$ 54,000	\$ 90,000	\$ 180,000	\$ 270,000	\$ 360,000

- Total investment: \$250,000
- Operational efficiency
 - Mitigating operating expenses associated with just 2 FTEs enable investment to be ROI positive in less than 2 years
 - Unlocking new insights with powerful analytics enable better data-driven decision making, unlocking greater operational efficiency
 - Software automation reduces complexity and management across operations



Thank you.